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Date: June 21, 2021

To: Our Valued Customers

Re: Price Increase – 10% Effective September 1, 2021

Due to steeply rising costs, Marino\WARE will raise prices a minimum of 10% on all products, effective with shipments on or after September 1<sup>st</sup>. This is in addition to the increases effective on both July 1 and August 1.

Marino\WARE will honor all quotations activated in accordance with the “Quote Policy,” which went into effect on January 21, 2019, and can be found on our website, [www.marinoware.com](http://www.marinoware.com). Any quotes not activated within thirty days will be deleted.

Please anticipate longer lead times in light of strong demand and limited supply. We urge you to review any open job commitments with your customers and your Marino\WARE sales representative to ensure that the proper timeline and footages by product are correct.

Thank you for your continued support!

Marino\WARE

<p>★ NEW JERSEY FACILITY        400 Metuchen Road        South Plainfield, NJ 07080        (800) 627-4661        (908) 757-9000        (908) 412-1442 FAX</p>	<p>★ GEORGIA FACILITY        777 Greenbelt Parkway        Griffin, GA 30223        (800) 504-8199        (678) 688-1312        (678) 688-1379 FAX</p>	<p>★ INDIANA FACILITY        4245 Railroad Avenue        East Chicago, IN 46312        (866) 636-6002        (219) 378-7100        (219) 378-7106 FAX</p>	<p>★ NEW YORK SALES OFFICE        51 John Street, Ste. 1        Babylon, NY 11702        (800) 627-4667        (631) 691-2200        (631) 691-1492 FAX</p>	<p>★ ENGINEERING OFFICE        100 Hendrick Drive, Suite 200        McDonough, GA 30253        (866) 545-1545        (678) 688-7780        (770) 507-2605 FAX</p>
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